

Growth in the pipeline

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“The rapid development of this city has created many business opportunities for the company.”

When someone says a business is successful, what kind of growth figures would you expect?

A 100 per cent jump in profits? A 50 per cent rise in the workforce? Double the number of clients?

Well to say a Brisbane-based civil construction business has been successful in its short history would be an understatement.

Lord Mayor's Business Awards

With its workforce rising from three to 220 and profits increasing by close to 200 per cent in just two years, Pipe and Civil Constructions has emerged as a leader in the pipeline industry.

The company has continued to prove its success since it picked up a gong for business growth in the [Lord Mayor's Business Awards](#) in 2009.

It has been involved in some of Australia's large water infrastructure projects.

Pipe and Civil director Brenton Euler says its Brisbane location has been important to ensuring its growth.

"The three founders/director are from Brisbane...So local knowledge and contacts have definitely made it easier to do business in Brisbane," he said.

"Also, the rapid development of this city has created many business opportunities for the company."

Mr Euler says Pipe and Civil has been fortunate to position itself in such a way that the economic downturn has had little impact on the company.

"By being placed in the major infrastructure sector, Pipe and Civil was somewhat insulated from the downturn," he said.

"The company's strategy to focus on innovation and to create a niche market for the business has cushioned the effect."

Businesses have until July 16 to nominate for the 2010 Lord Mayor's Business Awards. The awards are

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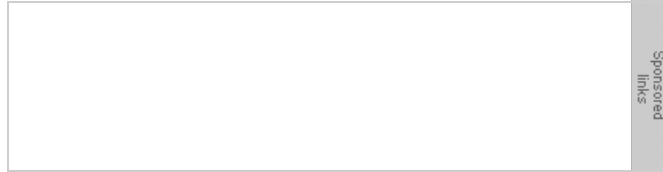
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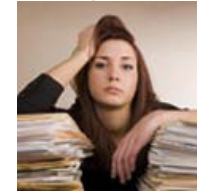
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